



Trans-Oil Group of Companies Operations update for year ended 30 June 2025

Segment results	FY2024/2025	FY2023/2024	у-о-у
Origination & Marketing			
Volume originated and sold, thousand metric tons	4,513	4,634	-2,6%
Crushing & Refining			<u> </u>
Oilseeds processed, thousand metric tons	299	808	-62.9%
Infrastructure & Other			
Forwarded own volumes, thousand metric tons	1,843	2,420	-23.8%
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Sales by types of commodities, thousand metric tons	FY2024/2025	FY2023/2024	у-о-у
Corn	902	1,226	-26.5%
Sunflower Seeds	819	457	79.3%
Wheat	818	976	-16.1%
Soybeans	583	366	76.8%
Barley	568	649	-12.6%
Vegetable Oil (sunflower, rapeseeds, soybeans oil)	489	859	-43.1%
Other (mostly, rapeseeds, sunflower bottled oil and sunflower meal)	576	736	-21.8%
Total sales volumes, thousand metric tons	4,755	5,324	-10.7%

Key highlights:

In Q4 of FY 2025, Group sales reached 4,754 thousand metric tons, down by 10.7% y-o-y, due to drought conditions in Central and Eastern Europe region, which led to reduced yields across most crops and, consequently, lower production levels, this is largely observed in the production of sunflower seeds, which have suffered most from drought.

- ✓ Group's **Origination & Marketing** segment registered a decrease in volumes compared to FY2024, up to 4,513 thousand metric tons. The slight decrease of 2.6% in Origination & Marketing segment revenue is related to lower crop production levels in the CEE.
- ✓ In FY 2025, **Crushing & Refining** segment volumes crushed was 299 thousand metric tonnes, down by 62.9% compared to FY 2024. Crushed volumes decreased by 62.9% mainly due to reduced sunflower harvest in key regions, which reached a 10 year-minimum this season. Additionally, the market of sunflower seed oil was depressed and didn't reflect the impact on the harvested volumes of sunflower seeds due the drought. Thus, the Group management chose to sell the sunflower seeds stocks (instead of processing it) and obtaining better margins, resulting in an increase of around 79.3% in sunflower seed sales volumes compared to FY 2024. The Group will continue to monitor the sunflower seed oil market developments and make appropriate decision between either to crush or sell the sunflower seeds.
- ✓ Export terminal throughput volumes reached 1,843 thousand tons in the reporting period, down by 23.8% y-o-y, as a result of weaken crop yields and drop in produced vegetable oil and meal export.

Group's business operations updates:

- ✓ Trans-Oil Group proudly announces a substantial enhancement in its Environmental, Social, and Governance (ESG) Risk Rating, as assessed by Sustainalytics. The Group's ESG Risk Rating has improved from 45.3 to 37.4 points, transitioning from a "Severe Risk" to a "High Risk" category.
- ✓ Aragvi Sea Terminal SRL, has received all necessary approvals from the Government of Romania and the Romanian Competition Council to finalize the acquisition of Frial SA, a port terminal operator active in the Port of Constanta.
- ✓ Trans-Oil Group is proud to announce the successful renewal and expansion of its flagship trade finance facility for its Swiss subsidiary, TOI Commodities SA, marking a significant milestone in the Group's financing history. As of July 1, 2025, the Group has signed a new Borrowing Base Facility of up to USD 325 million, the largest amount ever raised under this structure by the Group.

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