

**Trans-Oil Group of Companies**  
**Operations update for 3 months ended 30 September 2024**

Segment results	Q1 (3M) FY2024/2025	Q1 (3M) FY2023/2024	Q4 (3M) FY2023/2024
<b>Origination &amp; Marketing</b>			
Volume originated and sold, thousand metric tons	1,162	1,216	1,032
<b>Crushing &amp; Refining</b>			
Oilseeds processed, thousand metric tons	148	186	92
<b>Infrastructure &amp; Other</b>			
Forwarded own volumes, thousand metric tons	439	459	789

Sales by types of commodities, thousand metric tons	Q1 (3M) FY2024/2025	Q1 (3M) FY2023/2024	Q4 (3M) FY2023/2024
Wheat	270	367	111
Soya	230	161	82
Sunflower Seeds	192	125	88
Barley	176	244	138
Corn	159	176	373
Vegetable Oil (sunflower, rapeseeds, soybeans oil)	154	181	170
Other (mostly, rapeseeds, sunflower bottled oil and sunflower meal)	71	98	100
<b>Total sales volumes, thousand metric tons</b>	<b>1,252</b>	<b>1,352</b>	<b>1,062</b>

**Key highlights:**

In Q1 of FY 2025, Group sales reached 1,252 thousand metric tonnes, which is less by 100 thousand metric tonnes q-o-q. The slight decrease is due to the drought conditions in Central and Eastern Europe region, which led to reduced yields across most crops and, consequently, lower production levels.

- ✓ Group's **Origination & Marketing** segment registered a decrease in volumes compared to Q1 FY2024, down to 1,162 thousand metric tons. The slight decrease in Origination & Marketing segment revenue is related to lower crop production levels in the CEE.
- ✓ In Q1 FY 2025, **Crushing & Refining** segment volumes crushed was 148 thousand metric tonnes. The Group voluntarily crushed less volumes mainly due to the depressed market of sunflower seed oil. The Group considers that the sunflower seed oil market didn't reflect yet the impact of lesser harvested volumes of sunflower seeds due the drought. Thus, the Group management chose to sell certain sunflower seeds stocks (instead of processing it) and obtaining better margins. The Group will continue to monitor the sunflower seed oil market developments and make appropriate decision between either to crush or sell the sunflower seeds.
- ✓ **Export terminal** throughput volumes reached 439 thousand tons in the reporting period, as a result of weakened crop yields and drop in produced vegetable oil and meal export.

**Group's business operations updates:**

- ✓ In July 2024, The Group has strengthened its own fleet, by acquisition of a motor tanker, with a carrying capacity of up to 17,000 metric tons of oil.
- ✓ In August 2024, Global Grain International, a subsidiary of Trans-Oil Group, secured EUR 25 million Romanian Government Aid through National Program INVESTALIM. The granted state aid will be allocated towards the construction of a state-of-the-art processing facility in Ialomița County. This new plant is designed to process up to 300,000 tons of soybeans or rape seeds annually, bolstering Romania's agricultural processing capabilities and contributing to the local economy. The overall costs to build the processing facility are projected to reach up to 212 million RON (approximately EUR 43 million).
- ✓ In October, the Group signed the Share Purchase Agreement (SPA) for the acquisition of Frial Terminal, located in the Port of Constanța, Romania. Frial Terminal boasts a transshipment capacity of 1.5 million tons of cereals and 500 thousand tons of vegetable oil, significantly enhancing the Group's operational capabilities and improving the efficiency of its supply chain, as well marking a key milestone in the Group's long-term strategy to expand its presence in the vital Black Sea logistics hub.

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