

**Trans-Oil Group of Companies**  
**Operations update for 9 months ended 31 March 2024**

Segment results	9M FY2023/2024	9M FY2022/2023	y-o-y
<b>Origination &amp; Marketing</b>			
Volume originated and sold, thousand metric tons	3,602	2,694	33.7%
<b>Segment revenue, million USD</b>	<b>1,428.2</b>	<b>1,213.2</b>	<b>17.7%</b>

<b>Crushing &amp; Refining</b>			
Oilseeds processed, thousand metric tons	716	598	19.6%
Crude oil produced, thousand metric tons	293	256	14.5%
Meal produced, thousand metric tons	308	240	28.2%
Bottled oil produced, thousand metric tons	49	48	2.6%
<b>Segment revenue, million USD</b>	<b>390.3</b>	<b>457.6</b>	<b>-14.7%</b>

<b>Infrastructure &amp; Other</b>			
Forwarded own volumes, thousand metric tons	1,631	1,480	10.2%
- Grains	1,245	1,213	2.6%
- Crude oil and meal	386	267	44.6%
<b>Segment revenue, million USD</b>	<b>32.1</b>	<b>37.9</b>	<b>-15.3%</b>

<b>Total revenue, million USD</b>	<b>1,850.2</b>	<b>1,708.7</b>	<b>8.3%</b>
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Sales by types of commodities, thousand metric tons	9M FY2023/2024	9M FY2022/2023	y-o-y
Wheat	865	547	58.1%
Barley	511	424	20.4%
Vegetable Oil (sunflower, rapeseeds, soybeans oil)	689	400	72.3%
Corn	853	881	-3.2%
Sunflower Seeds	369	268	37.6%
Sunflower Meal	353	275	28.4%
Other (mostly, rapeseeds, soybeans and soybean meal)	554	457	21.2%
<b>Total sales volumes, thousand metric tons</b>	<b>4,193</b>	<b>3,251</b>	<b>29.0%</b>

**Key highlights:**

During 9 months of FY 2024, Group sales reached 1,850.2 million USD, providing an increase of 8.3% y-o-y (29.0% y-o-y in terms of volumes), primarily due to rebound of crop yields in CEE region.

✓ Group's **Origination & Marketing** segment registered an increase in volumes compared to 9M FY2023, up to 3,602 thousand metric tons, due to the rebound in crop yields in the past agricultural season.

✓ In 9M FY 2024, **Crushing & Refining** segment reached 390.8 million USD, down by 14.7% compared to 9M FY 2023, back on decrease in prices of oilseeds products on international market. Volume-wise, Crushing and Refinery segment recorded an increase in processed volumes up to 716 thousand metric tons versus to 598k MT in 9M FY 2023. The uplifting contribution is attributed to the new crushing facility in Giurgiulesti, operated by the Danube Oil Company, which became fully operational this year.

✓ **Export terminal** throughput volumes reached 1,631 thousand tons in the reporting period, slightly increasing by 10.2% y-o-y. Infrastructure & Other revenue segment amounted to 32.1 million USD.

✓ In March 2024, Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V (FMO) provided a USD 22 million out of USD 31 million committed in a long-term facility to Trans Oil Group, Moldova. The facility is utilised to finance the purchases of commodities from Ukraine.

✓ In the Group's primary origination region, comprising Romania, Serbia, Moldova, and Ukraine, weather patterns are highly favourable, with crop yields projected to surpass those of the 2022-2023 season. This is anticipated to lead to an increase in the Group's production throughput in the forthcoming season.

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