

## Trans-Oil Group of Companies

### Operations update for 9 months ended 31 March 2025

Segment results	9M FY2024/2025	9M FY2023/2024	q-o-q
<b>Origination &amp; Marketing</b>			
Volume originated and sold, thousand metric tons	3,608	3,602	0.2%
<b>Crushing &amp; Refining</b>			
Oilseeds processed, thousand metric tons	260	716	-63.7%
<b>Infrastructure &amp; Other</b>			
Forwarded own volumes, thousand metric tons	1,315	1,631	-19.4%
<b>Sales by types of commodities, thousand metric tons</b>	<b>9M FY2024/2025</b>	<b>9M FY2023/2024</b>	<b>q-o-q</b>
Corn	715	853	-16.2%
Wheat	650	865	-24.8%
Soybean	513	281	82.1%
Sunflower Seeds	652	369	76.8%
Barley	476	511	-6.8%
Vegetable Oil (sunflower, rapeseeds, soybeans oil)	400	689	-41.9%
Other (mostly, rapeseeds, sunflower bottled oil and sunflower meal)	438	554	-20.9%
<b>Total sales volumes, thousand metric tons</b>	<b>3,845</b>	<b>4,194</b>	<b>-6.7%</b>

#### Key highlights:

In Q3 of FY 2025, Group sales reached 3,845 thousand metric tons, down by 6.7% q-o-q, due to drought conditions in Central and Eastern Europe region, which led to reduced yields across most crops and, consequently, lower production levels, this is largely observed in the production of sunflower seeds, which have suffered most from drought.

- ✓ Group's **Origination & Marketing** segment registered a increase in volumes compared to Q3 FY2024, up to 3,608 thousand metric tons. The slight increase of 0.2% in Origination & Marketing segment revenue is related to lower crop production levels in the CEE.
- ✓ In Q3 FY 2025, **Crushing & Refining** segment volumes crushed was 260 thousand metric tonnes, down by 63.7% compared to Q3 FY 2024. Crushed volumes decreased by 63.7% mainly due to reduced sunflower harvest in key regions, which reached a 10 year-minimum this season. Additionally, the market of sunflower seed oil was depressed and didn't reflect the impact on the harvested volumes of sunflower seeds due the drought. Thus, the Group management chose to sell the sunflower seeds stocks (instead of processing it) and obtaining better margins, resulting in an increase of around 76.8% in sunflower seed sales volumes compared to Q3 FY 2024. The Group will continue to monitor the sunflower seed oil market developments and make appropriate decision between either to crush or sell the sunflower seeds.
- ✓ **Export terminal** throughput volumes reached 1,315 thousand tons in the reporting period, down by 19.4% q-o-q, as a result of weaken crop yields and drop in produced vegetable oil and meal export.

#### Group's business operations updates:

- ✓ In March 2025, the group successful pricing of a \$100 million tap of its existing 11.125% senior secured Eurobond due 2029. The transaction garnered significant investor demand, with the order book exceeding \$300 million and strong participation from top-tier institutional investors.
- ✓ In March 2025 Trans-Oil Group, signed for the construction of a state-of-the-art corn starch processing facility in Sremska Mitrovica, Serbia. The project, developed in partnership with Myande Group, China's leading manufacturer of starch processing equipment, will be the most advanced facility of its kind in the Balkan region.

For further information, please contact:

**Oleg Lupasco, IR**  
+ 373 22 889 324  
[ir@transoilcorp.com](mailto:ir@transoilcorp.com)

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