

## Trans-Oil Group of Companies Operations update for year ended 30 June 2024

Segment results	FY2023/2024	FY2022/2023	у-о-у
Origination & Marketing			
Volume originated and sold, thousand metric tons	4 634	3 383	37.0%
Segment revenue, million USD	1,820.6	1,484.7	22.6%
Crushing & Refining			
Oilseeds processed, thousand metric tons	808	807	0.1%
Crude oil produced, thousand metric tons	331	350	-5.4%
Meal produced, thousand metric tons	347	329	5.5%
Bottled oil produced, thousand metric tons	65	62	4.4%
Segment revenue, million USD	452.3	600.0	-24.6%
Infrastructure & Other			
Forwarded own volumes, thousand metric tons	2 420	2 150	12.6%
- Grains	1 958	1 700	15.2%
- Crude oil and meal	462	451	2.4%
Segment revenue, million USD	35.9	44.4	-19.1%
Total revenue, million USD	2,308.8	2,129.1	8.4%
Sales by types of commodities, thousand metric tons	FY2023/2024	FY2022/2023	у-о-у
Corn	1 226	1 125	9.0%
Wheat	976	635	53.6%
Sunflower Meal	421	477	-11.7%
Sunflower Seeds	457	319	43.1%
Barley	649	468	38.6%
Vegetable Oil (sunflower, rapeseeds, soybeans oil)	859	502	71.1%
Other (mostly, rapeseeds, soybeans and soybean meal)	736	563	30.7%

## Key highlights:

Annual Group sales reached 2,308.8 million USD, providing an increase of 8.4% y-o-y (30.2% y-o-y in terms of volumes), primarily due to rebound of crop yields in CEE region.

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- ✓ Group's **Origination & Marketing** segment registered an increase in volumes compared to FY2023, up to 4,634 thousand metric tons, due to the rebound in crop yields in the past agricultural season.
- ✓ In FY 2024, **Crushing & Refining** segment reached 452.3 million USD, down by 24.6% compared to FY 2023, back on decrease in prices of oilseeds products on international market. The Crushing and Refinery segment's volume remained consistent with FY 2023 levels.
- ✓ Export terminal throughput volumes reached 2,420 thousand tons in the reporting period, increasing by 12.6% y-o-y. Infrastructure & Other revenue segment amounted to 35.9 million USD.
- ✓ In July 2024, the Group renewed and upsized its long-established Pre-Export Facility (or Borrowing Base), committed by an international banking pool including DFI's and prime commercial banks. The Borrowing Base facility has been increased from USD 150 million to USD 177.5 million, marking a significant milestone in the Group's growth and development. This facility underscores the robust trust and confidence the financial community places in Trans-Oil Group's business model, operational integrity, and future prospects.
- ✓ Eastern Europe's agricultural sector is experiencing a varied harvest season, marked by average yields for wheat and barley, a promising outlook for sunflower seeds, and significant challenges for the corn crop due to a severe heat wave and prolonged dry weather conditions.

For further information, please contact:

Total sales volumes, thousand metric tons

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30.2%

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