

**Trans-Oil Group of Companies**  
**Operations update for year ended 30 June 2022**

Segment results	FY2021/2022	FY2020/2021	y-o-y
<b>Origination &amp; Marketing</b>			
Volume originated and sold, thousand metric tons	5,037	3,374	49%
<b>Segment revenue, million USD</b>	<b>2,017.4</b>	<b>1,203.4</b>	<b>68%</b>

<b>Crushing &amp; Refining</b>			
Oilseeds processed, thousand metric tons	787	230	242%
Crude oil produced, thousand metric tons	340	99	243%
Meal produced, thousand metric tons	321	91	253%
Bottled oil produced, thousand metric tons	92	21	338%
<b>Segment revenue, million USD</b>	<b>612.1</b>	<b>147.7</b>	<b>314%</b>

<b>Infrastructure &amp; Other</b>			
Forwarded own volumes, thousand metric tons	1,334	591	126%
- Grains	1,017	447	128%
- Crude oil and meal	317	144	120%
<b>Segment revenue, million USD</b>	<b>35.9</b>	<b>4.1</b>	<b>777%</b>

<b>Total revenue, million USD</b>	<b>2,665.4</b>	<b>1,356.7</b>	<b>96.5%</b>
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Sales by types of commodities, thousand metric tons	FY2021/2022	FY2020/2021	y-o-y
Wheat	1,771	714	148%
Corn	1,669	1,258	32%
Barley	849	315	170%
Vegetable Oil (sunflower, rapeseeds, soybeans oil)	441	199	121%
Soybean Meal	245	451	-46%
Sunflower Seeds	244	399	-39%
Other (mostly, rapeseeds, soybeans, sunflower meal, fertilizers)	450	241	87%
<b>Total sales volumes, thousand metric tons</b>	<b>5,669</b>	<b>3,577</b>	<b>58.5%</b>

**Key highlights:**

Annual Group sales reached 2.66 billion USD, an increase of 96% y-o-y, driven by Group's worldwide diversification of origination operations and clients' base as well as spike in reference prices amid regional context.

- ✓ Group's **Origination and Marketing** segment has doubled in volumes compared to FY2021, reaching 5 million metric tons, equivalent of 2.017 billion USD.
- ✓ Oilseeds crushed volumes have increased to 787 thousand metric tons in FY2022, thanks to Victoria Oil (Serbia) which contributed to more than twofold increase in bottled oil and meal sales. **Crushing & Refining** segment sales achieved 612.1 million USD, the value-wise increase being also determined by unprecedented spike of sunflower oil prices.
- ✓ Export terminal throughput volumes topped 1.3 million tons in the reporting period, as a result of favourable weather conditions in the region and rebound in crop yields. Another important factor is the flows of Ukrainian origin commodities that the Group logistically accommodated. Sales of fertilizers, accounted in **Infrastructure & Other** segment, reached 14.1 million USD.

**Group's business operations updates:**

- ✓ In the actual context of difficult logistic conditions in the Danube region, the Group provided 20 million EUR as an advance to its strategic partner - Trading Line Group – operator of one of the most modern and largest fleet of river-going barges. As a result of this arrangement, Group will benefit from competitive freight rates as well as cargo shipments capacities.
- ✓ The new harvest season has started already in the Republic of Moldova, Romania and Serbia. Due to lack of precipitation and extremely dry and hot weather conditions, the region will lose approximatively 25% of crops compared to last record year.
- ✓ On 22 July 2022, Ukraine and Russia signed a memorandum of understanding with Türkiye and the U.N. regarding deblocking Black Sea access by creating safe grain export corridors from three Ukrainian ports — Odessa, Chernomorsk and Pivdenny. The deal is valid for 120 days and will be renewed automatically. During this period, a volume of 25 million tons of Ukrainian grains is expected to be exported via created corridors. Group's port facilities located in Reni, Odessa Region, Ukraine operate normally, denoting an increased demand for its throughput capacities. The utilisation rate of the Reni port facilities crossed 100% mark in Q4 FY2022. Group continues close collaboration with Ukrainian agricultural producers, traders and local authorities, in order to facilitate the export of Ukrainian commodities through the Group's value chain.

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